

Management Report

Nease Band Boosters, Inc.

For the period ended April 30, 2019



Prepared on

September 1, 2019

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Profit and Loss

May 2018 - April 2019

	Total
INCOME	
1000 General Band Revenue	
1001 Marching Dues	113,972.50
1002 Concert Dues	11,795.45
1004 Marching Band Uniform Fund	14,500.00
1005 Sale of Prior Years Guard Costumes	340.00
1010 Bank Interest Income	63.89
1200 Reimbursables Revenue	
1201 Dinkles Income	884.36
1202 Concert Dresses Income	970.18
1203 Banquet Tickets Income	9,277.32
1206 Senior Night Football Tickets Income	863.82
1208 Field Guard Personal Items Revenue	5,372.00
1209 Marching Gloves Revenue	5.00
Total 1200 Reimbursables Revenue	17,372.68
1300 Merchandise Income	
1301 Merchandise Sales Income	2,571.25
Total 1300 Merchandise Income	2,571.25
1400 Instruments & Equipment Rental Income	
1402 Concert Band Instrument Rental Fee	403.70
Total 1400 Instruments & Equipment Rental Income	403.70
1500 Concessions Income	
1501 Concessions Sales Income	10,222.50
Total 1500 Concessions Income	10,222.50
1600 Competition Hosting Revenue	-5,500.00
1601 FCMI Band Registration Fee	1,800.00
1602 FCMI Ticket Revenue	16,855.32
1603 FCMI Concessions Sales Revenue	16,705.78
1604 FCMI Ad Sales	833.93
1606 FCMI Merchandise Revenue	1,496.77
Total 1600 Competition Hosting Revenue	32,191.80
1700 Fundraising (Band Account)	457.00
1702 Fall Mulch Fundraiser Sales	10,988.74
1703 Spring Mulch Fundraiser Sales	10,153.13
1707 Corporate Matching Funds Income	2,069.03
1709 Corporate Sponsorship Revenue	1,550.86
1710 Individual Donations Revenue	2,202.79
1712 Parking Spot Auction Revenue	1,350.00
1713 Athletics Golf-Cart Raffle Fundraiser	1,007.50
1714 TPC Ticket Sales Revenue	1,325.00
1715 Show Shirt Sponsorship Income	1,500.00
Total 1700 Fundraising (Band Account)	32,604.05

	Total
1800 Fundraising (Student Account)	
1802 TPC Concessions Fundraising Revenue	15,621.50
1803 Candy Sales Revenue	1,953.93
Total 1800 Fundraising (Student Account)	17,575.43
1900 Miscellaneous Income	227.98
1901 Marching/Concert Carry-Over from Prior FY	648.00
1902 Marching Band Prop Sales	460.00
Total 1900 Miscellaneous Income	1,335.98
Total 1000 General Band Revenue	254,949.23
3000 Winter Guard Revenue	
3001 Winter Guard Dues	25,211.61
3010 Winter Guard Interest Income	2.26
3200 Winter Guard Personal Items Income	
3208 Winter Guard Personal Items Revenue	2,580.50
Total 3200 Winter Guard Personal Items Income	2,580.50
3700 WinterGuard Fundraising Income	
3701 Winter Guard Fundraising Income	5,416.39
Total 3700 WinterGuard Fundraising Income	5,416.39
Total 3000 Winter Guard Revenue	33,210.76
5000 Indoor Percussion Revenue	
5001 Indoor Percussion Dues	69,367.04
5010 Indoor Percussion Interest Income	7.66
5700 Indoor Percussion Fundraising	
5701 Indoor Percussion Fundraising Income	7,349.83
5710 Indoor Percussion Individual Donations	148.00
Total 5700 Indoor Percussion Fundraising	7,497.83
5900 Indoor Percussion Miscellaneous Revenue	384.35
5902 Indoor Percussion Jacket Income	1,397.68
5904 Indoor Percussion Show Shirt Donations	1,245.08
Total 5900 Indoor Percussion Miscellaneous Revenue	3,027.11
Total 5000 Indoor Percussion Revenue	79,899.64
9996 Indoor Percussion Dues from Prior FY	400.00
9998 Marching Dues Collected from Prior FY	6,468.19
Total Income	374,927.82
GROSS PROFIT	374,927.82
EXPENSES	
2000 General Band Expenses	
2000.5 New Uniform Fund Expense	15,000.00
2001 Marching Gloves	442.10
2002 Marching Bibs Expenditure	54.45
2003 Miscellaneous Uniform Expenditure	137.45
2003.5 Competition Show Top Expenditure	12,940.00
2004 Show Shirts	4,872.25
2005 Field Guard Costumes Expenditure	7,632.13

	Total
2007 Pre-Game Meals Expenditure	5,080.31
2008 Senior Night Dinner Expenditure	2,345.94
2009 Band Water Cooler Expense	773.40
2010 Office/General Administrative Expenditures	
2011 Banking Fees	2,278.00
2012 UPS PO Box Expenditure	211.65
2013 Website Expenditure	701.17
2014 Postage Expenditure	85.87
2015 Administrative Supplies	288.84
2016 QuickBooks Subscription	540.00
Total 2010 Office/General Administrative Expenditures	4,105.53
2020 Entrance Fees & Dues Expenditure	
2021 FMBC Entrance Fee	600.00
2022 Competition Entrance Fees	1,400.00
2024 Concert MPA	1,165.00
2026 Miscellaneous Dues & Subscriptions	1,178.90
Total 2020 Entrance Fees & Dues Expenditure	4,343.90
2030 Music Expenditure	
2033 Concert Music Expenditure	636.99
2034 Music License Expenditure	1,107.20
2035 Miscellaneous Music Expenditure	1,216.84
Total 2030 Music Expenditure	2,961.03
2040 Marching Show Expenditure	
2041 Field Maintenance Expenditure	635.00
2042 Marching Show Props	3,202.88
2043 Marching Show Drill Expenditure	4,550.00
2045 Show Design Expenditure	2,118.47
2046 Wind Book Expenditure	3,000.00
2047 Battery Book Expenditure	1,400.00
2048 Front Ensemble Arrangement Expenditure	2,500.00
Total 2040 Marching Show Expenditure	17,406.35
2050 Staff & Clinicians Expenditure	
2051 Staff Pay - Band Camp (August)	7,105.00
2052 Staff Pay - Auditions/Mini-Camp	1,550.00
2053 Staff Pay - Marching Season	16,990.00
2054 Staff Pay - Guest Clinician	675.00
2055 Staff Pay - Concert Staff/Substitute Teacher	321.00
2056 Band Director - Summer Supplement	1,000.00
2058 Staff Pay - Guard Summer Rehearsals	1,025.00
2060 Staff Pay - Guard Marching Season	11,025.00
Total 2050 Staff & Clinicians Expenditure	39,691.00
2070 Transportation Expenditure	
2070.17 2017 Competition Transportation Expenditure (deleted)	
2072 Competition #2 Bus/Trailers/Gas (Leesburg) (deleted)	75.00

	Total
Total 2070.17 2017 Competition Transportation Expenditure (deleted)	75.00
2070.18 2018 Competition Transportation Expenditure	
2071.99 2018 Competition #1	5,321.41
2072.99 2018 Competition #2	21,937.89
2075.99 2018 FBA Competition	1,649.11
Total 2070.18 2018 Competition Transportation Expenditure	28,908.41
2076 State FMBC Bus/Trailers/Gas (Tampa, FL)	11,304.16
2077.18 2018 Football Transportation Expenditure	
2077.99 2018 Football Game #1	651.73
2078.99 2018 Football Game #2	553.97
2079.99 2018 Football Game #3	685.18
Total 2077.18 2018 Football Transportation Expenditure	1,890.88
2084 Concert MPA State Bus/Trailers/Gas	1,547.48
2086 Truck/Trailer Maintenance	377.44
2087 Director Travel Expenditure	231.10
Total 2070 Transportation Expenditure	44,334.47
2200 Reimbursables Expense	
2201 Dinkles Expense	1,254.50
2203 Band Banquet Expense	13,627.77
2206 Senior Night Football Ticket Expense	680.00
2208 Field Guard Personal Items Expenditure	5,696.61
Total 2200 Reimbursables Expense	21,258.88
2300 Merchandise Expenditures	
2301 Merchandise Sales Expense	485.75
Total 2300 Merchandise Expenditures	485.75
2400 Instruments & Equipment Expenditures	
2401 Instrument Purchase Expenditure	1,076.57
2402 Instrument Repair & Maintenance Expenditure	2,368.00
2403 Equipment Expenditures	9,390.88
2407 Opener Flags Expenditure	1,315.58
2408 Ballad Flags Expenditure	620.51
2409 Closer Flags Expenditure	1,199.60
2410 Performance Tape Expenditure	425.61
2411 Flag Tips Expenditure	95.07
2413 Shipping (Guard Equipment)	80.00
2414 Field Guard Makeup	752.62
Total 2400 Instruments & Equipment Expenditures	17,324.44
2500 Concessions Expenditure	
2501 Concessions Sales Expenditure	5,442.73
Total 2500 Concessions Expenditure	5,442.73
2600 Competition Hosting Expenditure	214.48
2602 FCMI Competition Hosting Expenses	655.73
2603 FCMI Judging Expenses	8,054.72
2604 FCMI Concessions Expense	6,406.68

	Total
2605 FCMI Awards	1,689.50
2606 FCMI Program Expense	807.50
2607 FCMI Maintenance Expense	1,435.00
Total 2600 Competition Hosting Expenditure	19,263.61
2700 Fundraising Expenditure (Band Account)	602.40
2702 Fall Mulch Fundraiser Expenditure	4,956.25
2703 Spring Mulch Fundraiser Expenditure	4,461.25
Total 2700 Fundraising Expenditure (Band Account)	10,019.90
2800 Fundraising (Student Accounts) Expenditure	
2801 Marchathon Student Allocation Expenditure	100.00
2802 TPC Student Allocation Expenditure	6,060.06
2804 Candy Student Allocation Expenditure	227.04
Total 2800 Fundraising (Student Accounts) Expenditure	6,387.10
2900 Miscellaneous Expenditures	
2901 Senior Paw Print Painting Expenditure	237.48
2902 Scholarship Award Money	1,400.00
2903 Bad Debt Unpaid Dues (A/R) Expense	6,246.78
2906 Discounted Dues Expenditure	200.88
Total 2900 Miscellaneous Expenditures	8,085.14
Total 2000 General Band Expenses	250,387.86
4000 Winter Guard Expenses	
4005 Winter Guard Costume Expenditure	3,049.00
4006 Winter Guard Show Shirts Expense	806.25
4020 Winter Guard Entrance Fees Expenditures	
4022 Winter Guard Competition Entrance Fees	3,127.73
Total 4020 Winter Guard Entrance Fees Expenditures	3,127.73
4040 Winter Guard Show Expenditures	
4042 Winter Guard Floor Expense	1,935.00
4044 Winter Guard Show Design	2,475.50
4045 Winter Guard Practice Space Expense	240.00
Total 4040 Winter Guard Show Expenditures	4,650.50
4050 Winter Guard Staff Pay	
4053 Winter Guard Staff Pay Expense	9,350.00
Total 4050 Winter Guard Staff Pay	9,350.00
4070 Winter Guard Transportation Expenditures	
4071 Winter Guard Trips/Transportation/Lodging Expense	6,223.53
Total 4070 Winter Guard Transportation Expenditures	6,223.53
4200 Winter Guard Personal Items Expenditure	
4208 Winter Guard Personal Items Expenses	2,876.79
Total 4200 Winter Guard Personal Items Expenditure	2,876.79
4400 Winter Guard Equipment Expenditures	
4403 Winter Guard Equipment	811.29
4414 Winter Guard Makeup Expense	369.58
Total 4400 Winter Guard Equipment Expenditures	1,180.87

	Total
4800 WG Fundraising Expense (Student Account)	
4801 WG Individual Fundraising Credit	550.00
Total 4800 WG Fundraising Expense (Student Account)	550.00
Total 4000 Winter Guard Expenses	31,814.67
6000 Indoor Percussion Expenses	
6001 Indoor Percussion Multiple Student Discount	1,500.00
6004 Indoor Percussion Show Shirts Expense	647.00
6005 Indoor Percussion Uniform Expenses	8,015.94
6007 Indoor Percussion Friday Night Meals Expense	65.00
6020 Indoor Percussion Entrance Fees and Dues	
6022 Indoor Percussion Competition Entrance Fees	1,900.00
Total 6020 Indoor Percussion Entrance Fees and Dues	1,900.00
6030 Indoor Percussion Music Expenditures	
6031 Indoor Percussion Front Ensemble Music Exp	3,000.00
6032 Indoor Percussion Battery Music	4,000.00
6033 Indoor Percussion Music Copyright Expense	1,809.60
Total 6030 Indoor Percussion Music Expenditures	8,809.60
6040 Indoor Percussion Show Design Expenses	300.00
6041 Indoor Percussion Floor Expense	2,556.00
6042 Indoor Percussion Show Props Expense	2,030.98
6043 Indoor Percussion Show Drill Expenses	2,000.00
Total 6040 Indoor Percussion Show Design Expenses	6,886.98
6050 Indoor Percussion Staff Payments	
6051 Indoor Percussion Staff Payment Expense	17,925.00
Total 6050 Indoor Percussion Staff Payments	17,925.00
6070 Indoor Percussion Transportation Expenditures	
6071 Indoor Percussion Transportation (Bus/Fuel) Expense	2,312.24
Total 6070 Indoor Percussion Transportation Expenditures	2,312.24
6400 Indoor Percussion Equipment Expenditures	
6401 Indoor Percussion Equipment Expenses	5,270.13
Total 6400 Indoor Percussion Equipment Expenditures	5,270.13
6600 Indoor Percussion WGI - Dayton	
6601 Indoor Percussion WGI Dayton Expenses	20,650.02
Total 6600 Indoor Percussion WGI - Dayton	20,650.02
6700 Indoor Percussion Fundraising Expenditures	
6701 Indoor Percussion Fundraising Expenses	715.25
Total 6700 Indoor Percussion Fundraising Expenditures	715.25
6900 Indoor Percussion Miscellaneous Expenditures	
6902 Indoor Percussion Jacket Expense	1,263.00
Total 6900 Indoor Percussion Miscellaneous Expenditures	1,263.00
Total 6000 Indoor Percussion Expenses	75,960.16
9993 Indoor Percussion Expenses from Prior FY	387.90
9994 Winter Guard Expenses from Prior FY	1,170.00
9995 General Band Expenses From Prior FY	625.00

	Total
Total Expenses	360,345.59
NET OPERATING INCOME	14,582.23
NET INCOME	\$14,582.23

Balance Sheet

As of April 30, 2019

	Total
ASSETS	
Current Assets	
Bank Accounts	
BUSINESS SAVINGS ACCOUNT (5480)	34.16
GENERAL BAND CHECKING (5382)	62,314.53
INDOOR PERCUSSION CHECKING (5416)	5,781.01
WINTER GUARD CHECKING (5408)	3,387.18
Total Bank Accounts	71,516.88
Other Current Assets	
9999 Undeposited Funds	-21,812.39
Total Other Current Assets	-21,812.39
Total Current Assets	49,704.49
TOTAL ASSETS	\$49,704.49
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	34,524.45
Retained Earnings	597.81
Net Income	14,582.23
Total Equity	49,704.49
TOTAL LIABILITIES AND EQUITY	\$49,704.49